



Outsource with Confidence!



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TCM Welcomes Kirsty Kuchel !!

TCM Electronics welcomes Kirsty Kuchel into our Sales Management team. Kirsty has worked in the electronics industry for over 11 years and has gained valuable experience in all facets of contract manufacturing. If you have previously dealt with Kirsty before then feel free to contact her directly on: kuchel@tcmelectronics.com.au

Please join us in welcoming Kirsty to the TCM team!

Footy Tipping Competition

For the 2015 AFL Football Season TCM is holding our own tipping competition. All our customers are welcome to join in with a great weekly prize for the closest margin on a selected game per round as well as \$250 for the end of round 23 winner!!! Even for our customers who may not follow AFL, it's usually the people with less familiarity that take out the top prize.



We will send out information in the weeks prior to round 1 if you wish to sign up and join the competition. The competition will run on the secure AFL website with individual tipper log-ins etc.

US\$ Rate and the Effect

With the dollar dropping significantly over the last 12 months this has meant that our component costs have been rising. As most of our customers are exporters this is good for their sales however it does mean that for new orders we do have to carry our price reviews. To date, due to our longer term buying for schedules, we have been able to minimise the impact for most customers.

Excess Stock Letters Update

By now some customers would have received excess stock letters at the completion of particular orders. The letter highlights the more significant components that are accruing on your 'excess stock register' so that early action can be taken to avoid, or minimize, the invoicing of these components to you. As part of our standard terms and conditions, TCM monitors 'customer specific' excess stock and reserves the right to invoice out these components if not used within a 6 month period. You will always be notified prior to this occurring however.

This information should be of assistance to your accounts, engineering and operational departments by:

- Ensuring production schedules are planned in time for products that are not on order.
- Promoting common part usage across assemblies where possible.
- Providing a detailed financial picture of the total cost of the product for budgeting purposes.

If you have any questions please do not hesitate to contact your Sales Manager or Nathan Case (TCM Electronics' Managing Director) to clarify any questions you may have.

Visit www.tcmelectronics.com.au to view

Call TCM to experience the best in manufacturing quality, service, flexibility and reliability.....in essence, 'the best value for money' in the market place.

