



Outsource with Confidence!



In this TCM eNews Edition:

- PCB Proto's & Tooling
- Express Proto-types
- ISO9001:2008 Audit
- TCM Day Out!

PCB Proto's & Tooling

At TCM we're continuously looking for ways to improve and expand our service offerings for our customers. PCB tooling charges for prototyping has, until now, been an unavoidable cost. TCM is pleased to advise that we can now offer a PCB prototyping service with NO PCB tooling set-up charges. Please note however:

- If a stencil is needed for prototyping then normal stencil charges will apply.
- When the final prototype design goes into production then a normal PCB tooling charge will apply as it's necessary to keep photo-plates for mass production runs.

In summary then, if you are prototyping with likely design changes possible or, doing a 'one off' build, then this service would provide the best outcome for you by eliminating your PCB tooling charges. When sending through your PCB files for quotation please highlight your unique requirements so your TCM representative can provide you with all the options that are available and help you achieve the best outcome for your company!

Express Proto-types

As we all know, the product design process from conception to production is usually on a very tight time frame. Subsequently, being able to confirm that a design works and literally 'going back to the drawing board' when necessary is a process that must be minimised!

This is where TCM can help with our Express Proto-typing service. Our express service is here to do whatever is possible in order to meet extremely tight deadlines. By hand-loading components, organising special night shifts and using wider supply channels when needed, our express service makes the remotely possible come to life!

To highlight some of the options when considering our express prototype service:

- Express Proto-type hand loading, including fine pitch parts.....TCM can do!
- Express Proto-type SMD machine loading.....TCM can do!
- Build in proto-type quantities but order in and hold production quantities of components ready to run the production order as soon as the proto-types are approved....TCM can do!
- Provide feedback to make the design 'manufacturing efficient' to save costs for the follow up production run...TCM can do!
- Express Proto-typing using customer supplied components....TCM can do!

Our Express Prototype Service exemplifies one of our core business principles – the flexibility to meet all of our customers' requirements!

ISO9001:2008 Audit

SAI Global conducted its triennial ISO9001:2008 quality systems audit of TCM this month. We're extremely pleased to announce that TCM passed again with flying colours adding to a perfect record since our first accreditation in 2006!

This shows that TCM's quality system is supported by a solid foundation. More importantly, our quality system **is our system** that we use every day to run our business – not something we have bolted on afterwards to achieve an accreditation. If you require a copy of our latest certificate then please speak with your Sales Manager and we can email you a copy for your records.

TCM Day Out!

To finish off the financial year, TCM admin and stores staff took a few hours out this month to have a team event at a pistol shooting range in the city. As part of an accuracy competition we fired a number of different semi-automatic pistols and revolvers including 'Dirty Harry's' famous .44 magnum ! Most TCM employees had never fired a gun before however the level of accuracy was quite surprising with the winner being our Customer Relations Manager, Shane Curran who had the steady hand with the best score across all 4 ranges. It was a unique experience that took us away from our normal day and where we followed up with a fantastic lunch at one of Adelaide's famous city pubs to round off our team event.



Visit www.tcmelectronics.com.au to view

Call TCM to experience the best in manufacturing quality, service, flexibility and reliability.....in essence, 'the best value for money' in the market place.

